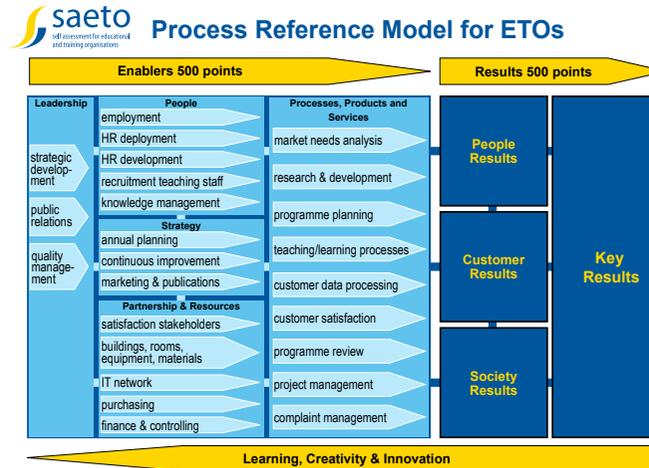


Improve the quality of your education and training!

THE CHALLENGES:

- Implementing compulsory quality management systems or awards
- Increased competition with other providers
- Development and implementation of new strategies
- Improving cost effectiveness and measurement
- Simple solutions with views to the future
- Evaluation of impact and effectiveness of educational and training programmes
- Efficiency in quality management processes
- Development beyond ISO 9001
- Meeting the changing needs of stakeholders
- Loss of valuable employees
- Loss of market share, students etc.
- Loss or reduction of public funding resources
- Maintaining a positive image in the market place
- Loss of loyalty among employees or partners
- Involve stakeholders in decision making

THE QUALITY IMPROVEMENT APPROACH



- Implement Total Quality Management
- Support continuous improvement process
- Develop existing quality management systems
- Establish a benchmarking process
- Start the journey towards Excellence

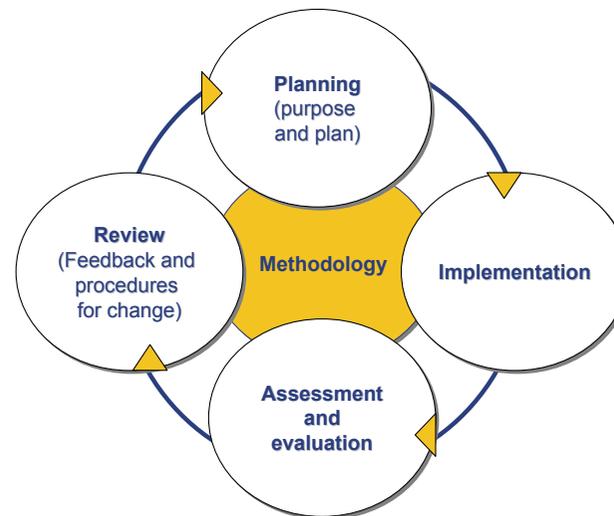
THE SAETO-SOLUTION

SAETO offers a range of software solutions that enable organisations to conduct quality improvement inquiries through self-assessment. These solutions are part of a wider portfolio of products called the GOA-WorkBench® – which has been used successfully for many years in various industries and sectors across Europe




Quality in Vocational Training is the central issue of the Copenhagen / Brugge process which aims to achieve higher levels of trust, transparency and mobility across vocational training and the labour market. SAETO products meet all the requirements of this as well as the European Quality Assurance Reference Framework (EQARF)..

This project is being carried out with the support of the European Community. The content of this project does not necessarily reflect the position of the European Community, nor does it involve any responsibility on the part of the European Community



KEY FEATURES OF THE SAETO TOOLS

- Simple to administer and user-friendly
- Good value for money – multiple reports from one tool
- Supported by e-learning modules and 'virtual' support
- Instant installation (plug & play)
- Flexible and scalable according to specific needs
- Applicable for small and large organisations
- Compatible with all relevant quality standards in education and training
- Licensed by EFQM and compatible with ISO family

Free access to the GOA/SAETO Basic Assessment tool from <http://www.ibk.eu/en/download-module.htm>

USERS COMMENTS

C. Hausmann
SME Centre University of Liechtenstein, Vaduz

Based on the SAETO tools, our institute has been able to achieve the recognised EFQM status of 'Committed to Excellence', with no more than half a year of preparation. Our next aim is to introduce the SAETO tools for the whole of the University in order to reach the 'Committed to Excellence' level for the whole organisation"

Daniela Mäder
Pedagogic University of Applied Sciences Zürich

"The advantage of self-assessment and of the other inquiry tools of SAETO lies in achieving valid evidence in a very short time span. The inquiry is rapidly implemented and distributed, answers can be read with one click, analysed with a second. The self-assessment highlights strengths and makes your development potential transparent. On this basis, positive action supporting the university's development can be formulated with little effort."

Daniel Osterwalder
Vocational School for Industrial Training, Bern (gibb)

"In the framework of our self-assessment and improvement process we could use three different instruments provided by GOA/SAETO. Due to their user-friendly lay out, after a brief initial familiarisation the tools were absolutely convincing owing to their functionalities as well as to the variety of uses they offered (online survey, interview questionnaire, analysis of the collected data). Another very positive feature of GOA/SAETO was its great adaptability to our specific needs."

Sabine Wolfsteiner
WIFI Entrepreneurial Academy, Upper Austria

"We employ GOA/SAETO as the basic tool for our surveys: the comprehensive catalogue of standard questions along with the quick and easy possibility of adapting them to the specific needs of our firm were crucial factors for taking a decision in favour of this versatile tool set."

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WWW.SAETO.EU

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**SUCCESSFUL
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FOR EDUCATION AND TRAINING ORGANISATIONS



Education and Culture

Leonardo da Vinci